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Red Hat Expands Cloud Ecosystem through Partnership with Virtustream

Virtustream Named Red Hat Premier Certified Cloud Provider and Announces Multi-Hypervisor Support for its Enterprise Cloud Platform, xStream

RALEIGH, NC and SAN FRANCISCO –October 19, 2011 – Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, and Virtustream Inc., a leading provider of cloud software solutions and services, today announced that Virtustream has joined Red Hat's cloud ecosystem as a Premier Certified Cloud Provider. With this, Virtustream has added support for Red Hat Enterprise Virtualization to its xStream cloud platform and now offers Red Hat Enterprise Linux on-demand to customers. Virtustream can now offer its customers a more scalable and flexible cloud infrastructure through enhanced support within a unified private and multi-tenanted enterprise cloud, and Red Hat customers can also now easily deploy on xStream.

Virtustream's xStream platform enables enterprises to leverage best-of-breed software and hardware, which now also includes virtual servers, storage, networks, clients, applications and middleware powered by the Red Hat Kernel-based Virtual Machine (KVM) hypervisor. Virtustream's unique consumption-based pricing model aggregates requirements of workloads operating within the cloud and dynamically allocates resources to those with the greatest demand to optimize and balance the operating environment. By creating SLA-based resource pools normalized to containers of virtual compute referred to as Infrastructure Units, Virtustream can offer compelling guarantees of CPU, memory, network and storage I/O resources.

As part of its partnership with Red Hat as a Premier Certified Cloud Provider, Virtustream will now offer Red Hat Enterprise Virtualization on xStream, offering cloud environments running on its xStream platform one of the most scalable, secure virtualization infrastructures available, designed specifically for multi-tenant environments. In addition, Virtustream will offer Red Hat Enterprise Linux as a guest operating system, allowing enterprise customers leveraging the cloud to quickly and easily get Red Hat Enterprise Linux images on demand.

"Having built xStream based on deep virtualization expertise and a keen understanding that no two IT environments will look the same, we realized that it was critical for our cloud delivery platform to support Red Hat Enterprise Virtualization as new offerings emerge," said Kevin Reid, chief executive officer and chief technology officer of Virtustream. "By partnering with Red Hat and adding our support of KVM, we leverage xStream's strength of architecture and provide the flexibility to support both web scale and legacy applications."

“Red Hat Enterprise Virtualization provides a powerful foundation for cloud providers such as Virtustream,” said Scott Crenshaw, vice president and general manager, Cloud Business Unit at Red Hat. “By partnering with companies like Virtustream, we continue to deliver more choice in virtualization and cloud computing to enterprises with solutions such as Red Hat Enterprise Virtualization and Red Hat Enterprise Linux. We welcome Virtustream to our Premier Certified Cloud Provider program.”

To learn more about Red Hat Cloud and Red Hat’s cloud partner ecosystem, visit www.redhat.com/cloud.

For more information about Red Hat Enterprise Virtualization, visit www.redhat.com/rhev.

For more information about Red Hat, visit www.redhat.com. For more news, more often, visit www.press.redhat.com.

About Red Hat, Inc.

Red Hat, the world’s leading provider of open source solutions and an S&P 500 company, is headquartered in Raleigh, NC with more than 70 offices spanning the globe. Red Hat provides high-quality, affordable technology with its operating system platform, Red Hat Enterprise Linux, together with cloud, virtualization, applications, management and service-oriented architecture (SOA) solutions, including Red Hat Enterprise Virtualization and JBoss Enterprise Middleware. Red Hat also offers support, training and consulting services to its customers worldwide. Learn more: <http://www.redhat.com>.

About Virtustream

Virtustream (www.virtustream.com) is an innovative cloud provisioning firm committed to delivering next-generation infrastructure services to enterprise class customers. We leverage our secure high performance platform, xStream, to deliver highly available and elastic compute resources at true consumption-based pricing. We lead our Cloud Platform Services with [Cloud Advisory Services](#), providing expertise in the areas of cloud adoption, migration and architecture strategies and infrastructure-related integration services. We provide ongoing support for our [Cloud Platform Services](#) through two groups: our [Cloud Cover](#) team provides a managed service, from core infrastructure through enterprise applications, and the [Cloud Staging and Networks](#) group that provides colocation, security and network services. Virtustream owns and operates its own data centers in the U.S. and U.K., and has offices in Washington, D.C., New York, San Francisco, Atlanta, London, Dublin and the Channel Islands. Keep tabs on us with Twitter: www.twitter.com/rjrogers87 and www.twitter.com/Virtustream.

Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; uncertainty and adverse results in litigation and related settlements; the integration of acquisitions and the ability to market successfully acquired technologies and products; the inability to adequately protect Company intellectual property

and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods, including events in Japan. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of the press release.

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